



UNISOFT SYSTEM CONSULTANCY

Good
Books

Measure . Manage. Improve





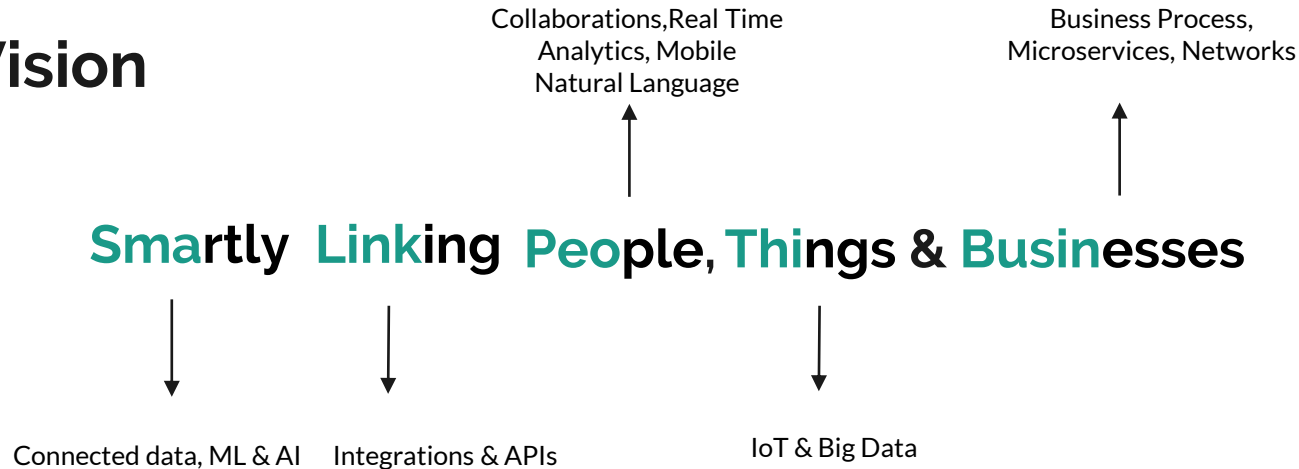
About Us

We are into business enterprise and cloud software products for companies in industry specific markets. Unisoft builds complete industry suites in the cloud and enterprise and efficiently deploys technology that puts the user experience first, leverages advanced computing, and integrates easily into existing systems. Over 2000 organizations rely on GoodBooks platform to overcome market disruptions and achieve business-wide digital transformation with more profitability in Revenue and Time.





Our Vision





CORE TEAM

With over 25 years of strong Technical Leadership and Product Expertise under the Leadership of **Mr.Venkatesan Vasudevan**, (CEO & Co-Founder) . The core team from various Industrial Background backing the GoodBooks for more than 8 years.

- 01 | Mr. Krishnan - VP - Sales & SI Partner Program (Joint Director)
- 02 | Ms.Bhuvana - AVP - Customer Success
- 03 | Mr.Vishal - AVP - Presales
- 04 | Mr. Parthiban - Tech Head - Development
- 05 | Ms.Kanchana - Tech Head - Quality Control
- 06 | Mr. Srihari - Finance Head
- 07 | Ms. Manjari - HR & Admin Head
- 08 | Mr. Vikash Sinha - R & D Head

LEADERSHIP TEAM

- 01 | Development Team 30
- 02 | Implementation & Customer Success 20
- 03 | Quality Control 05
- 04 | Sales & Presales Team 07
- 05 | Partner Organization 17



OFFICE LOCATION

CORPORATE OFFICE **COIMBATORE**

93 M - Veera Towers , 3rd
Floor, Dr Krishnasamy
Mudaliyar Rd, Coimbatore,
Tamil Nadu 641001

CHENNAI

113-A, Periyar Pathai West,,
Arumbakkam, Chennai,
Tamil Nadu 600106

MUMBAI

4, Kurla Industrial Estate,
Narayan Nagar, Ghatkopar
West, Near Union Bank,
Mumbai, Maharashtra 400086

AHMEDABAD

901 silicon tower above
freezeland Near National
Handloom Near law garden,
Ellisbridge, Ahmedabad,
Gujarat 380006

DELHI

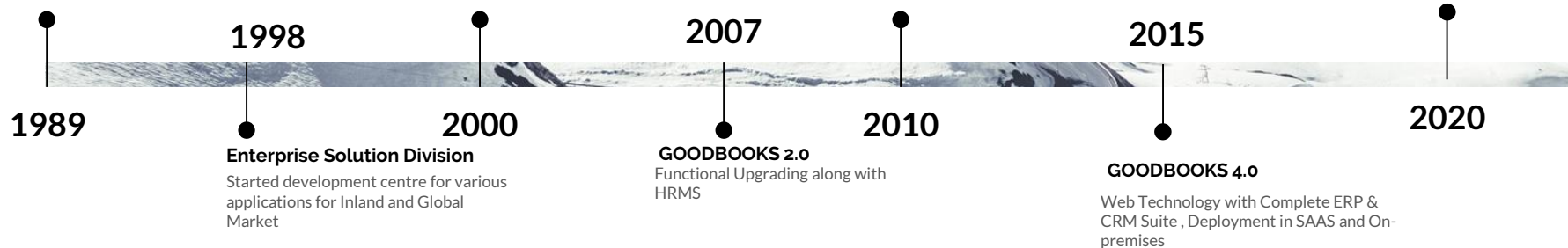
G-5, Vikas Deep Building,
Plot-18, Laxmi Nagar, District
Centre,
Delhi- 110 092, India



Our Journey

TURNKEY SOFTWARE PROVIDER

Unisoft started in 1989 in Coimbatore, India, as a turnkey business application software solution provider and system consulting company.





Upcoming Launches

APR 2020 | GoodBooks Academy - Beta Launch at Coimbatore

OCT 2020 | Official Launch of GB Academy - Coimbatore, Chennai & Ahmedabad

APR 2020 | Launch of GoodBooks Version 4.5

JUN 2020 | Launch in Sri Lanka, Australia & Germany

CLIENTELE



LARGE
ENTERPRISES

275+

MEDIUM
ENTERPRISES

1700+

USERS

30000+

VERTICALS

30+

SERVICE | MANUFACTURING | RETAIL | TEXTILE | DISTRIBUTION | LOGISTICS



PRODUCT TECHNOLOGY

- 01 | Service Oriented Architecture (SOA)
- 02 | n-Tier application
- 03 | Middleware and Integration
- 04 | Communication Enabling
- 05 | Web and Mobile Apps
- 06 | RDBMS - MS SQL | Postgre | Oracle
- 07 | Big data
- 08 | FrontEnd & BackEnd - Win | iOS | Linux
- 09 | Services - Windows
- 10 | SaaS , On premise , Private Cloud
- 11 | Centralized, Decentralized, Distributed
- 12 | Online/Offline

TECHNOLOGY STACK

Web Server



Database



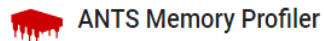
Application



Front-End

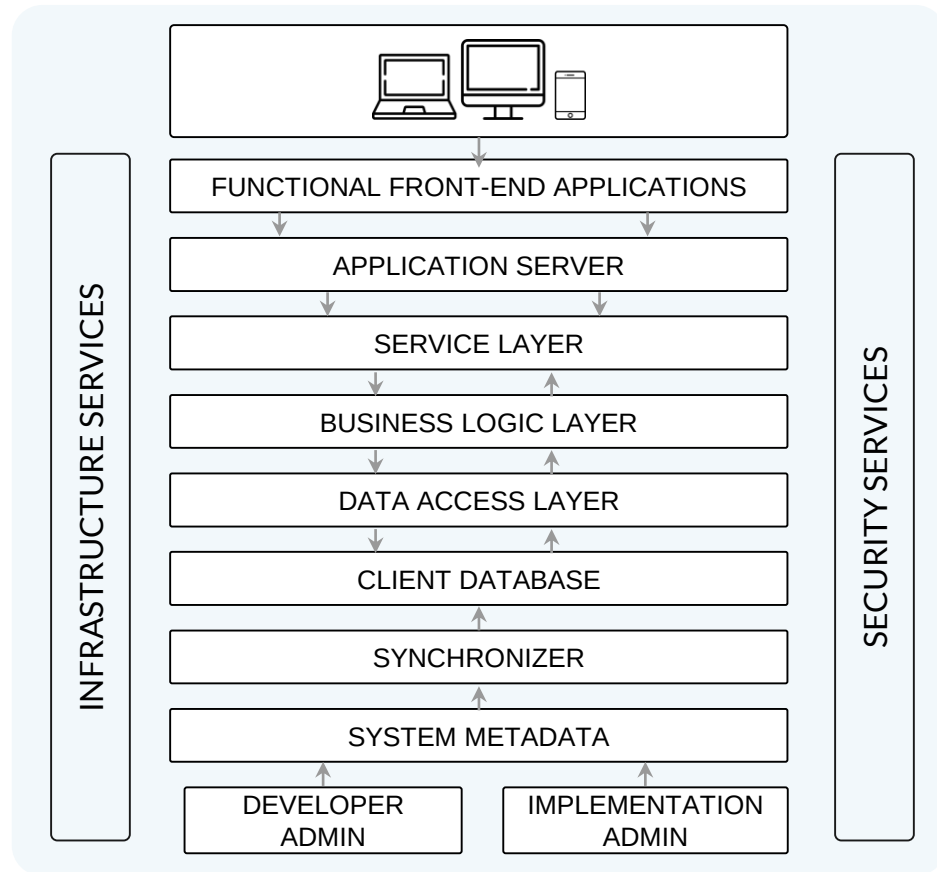


Services



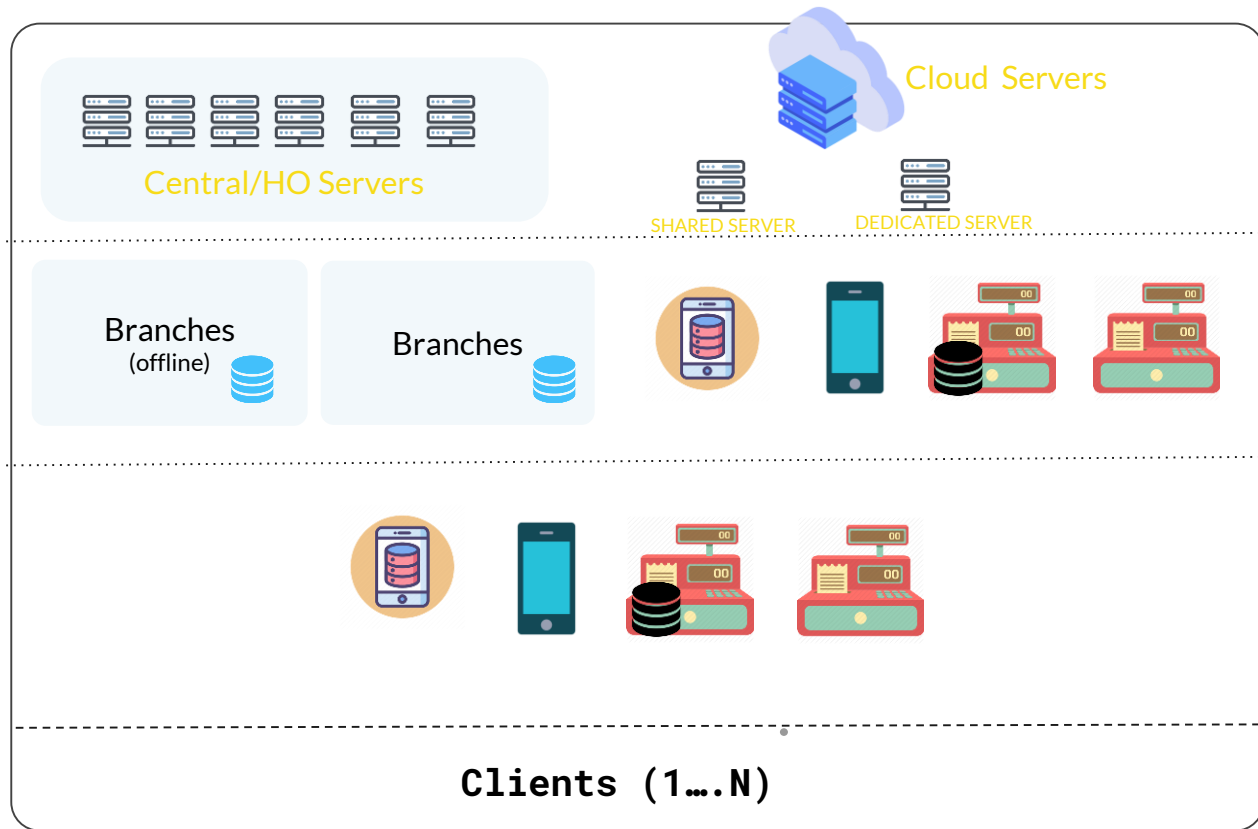


LAYERED ARCHITECTURE



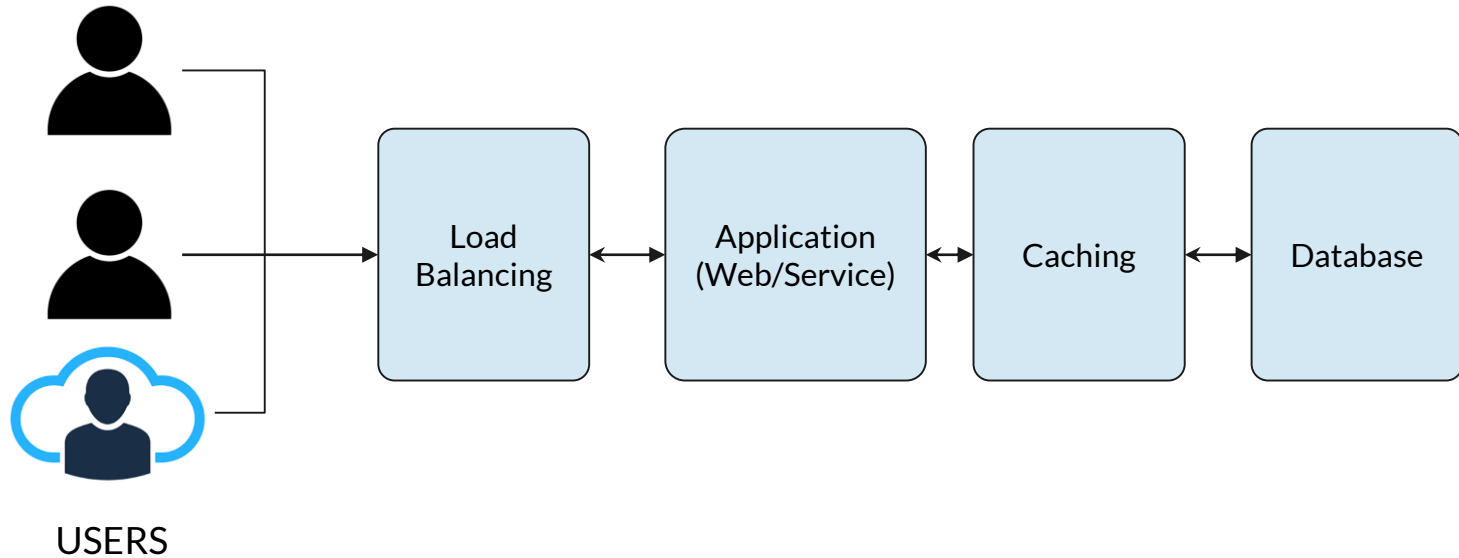


DEPLOYMENT ARCHITECTURE





SCALABILITY & HIGH AVAILABILITY





IMPLEMENTATION PLAN

- 01 | **GB ENERGIZE**
Go Live : 4 Weeks
- 02 | **GB VALUE ASSURANCE** | Fixed Customization
Go Live : 8 - 12 Weeks
- 03 | **GB ADVANCED FLEX** | Flex Customization
Forms & Mobile Apps
Go Live : 4 - 6 Months

AGILE MODEL





TRAINING

- 01 | Core user Training
- 02 | End user training
- 03 | Train the Trainer
- 04 | Admin Training (Business and System)
- 05 | Implementation Training
- 06 | Configuration Training
- 07 | Customization/Development

Training



API ARCHITECTURE

Authentication

- 01 | Get the current version and Base URI
- 02 | Get session authentication Key
- 03 | Get user Authenticated (Login)

API Library

- 01 | Embedded and Inbuilt document
- 02 | Rest API with JSON payloads
- 03 | Paginated, Stream. Service Level rights
- 04 | Transactional, Bulk, Idempotent

Registration

- 01 | Register as Developer
- 02 | Get Client approval
- 03 | Gather Client Details



SECURITY

- 01 | End to End Security -Network, Web App, Services,Database
- 02 | Access Rights and Authentication
- 03 | Encryption
- 04 | Audit logs
- 05 | Auto System Audit
- 06 | Instrumented Application
- 07 | Multimode Tracing
- 08 | Row-Column level control
- 09 | Hosted on Tier 4 Datacenter



OUR INTEGRATIONS





OUR TECHNOLOGY PARTNERS



ORACLE



GOODBOOKS ERP - Integrated Solution



FINANCE



PURCHASE



INVENTORY



SALES



COSTING



PRODUCTION



SUB-CONTRACT



HRMS



FIXED ASSET



FACILITY



CRM - SALES



CRM - SERVICE



LOGISTICS



DATA
WAREHOUSE
MAINTENANCE



PLANNING



POINT OF SALES(POS)



QUALITY CONTROL



JOB WORK



R & D



PORTALS



MOBILE APPS



ANALYTICS



CMS



VERTICALS - SERVICE INDUSTRY

01 | Retail & Point-of-Sales

02 | Trade & Distribution

Consumer Durable Goods

Industrial Durable Goods

FMCG

Capital Goods

03 | Exporters & Importers

04 | Repairs & Servicing

05 | Logistics & Warehousing

06 | Marketing & Sales Organization



VERTICALS - PRODUCTION & MANUFACTURING

01 | PROCESS NATURE

- Discrete Manufacturing
- Repetitive Manufacturing
- Simple Manufacturing
- Process Industries

02 | INDUSTRY NATURE

- Assemble-to-order Industries
- Make-to-Order Industries
- Design-to-Order Industries
- Make-to-Stock Industries
- Multi –Tier Contract Vendors

03 | SECTORS

- Mechanical Industries
- Chemical Industries
- Machinery, Components & Equipments



SERVICE SUPPORT

Currently Providing 8 x 6 Support

LEVEL 01 | Inhouse or Local Partner

LEVEL 02 | Centralised Helpdesk

LEVEL 03 | Dev Center Support



SLA

SEVERITY LEVEL	DEFINITION	RESPONSE TIME
System Down	Server down etc	Immediate
Critical	Business outage or significant customer impact that threatens future productivity	Within 1 hour
Urgent	High-impact problem where production is proceeding, but in a significantly impaired fashion; there is a time-sensitive issue important to long term productivity that is not causing an immediate work stoppage; or there is significant customer concern.	Within 2 hours
Important	Important issue that does not have significant current productivity impact	Within 4 hours
Monitor	Important issue that does not have significant current productivity impact	Within 1 business day
Informational	Request for information only	Within 1 business day



Thank you.

